

An hourglass is shown in the background, with the top bulb containing blue liquid and the bottom bulb containing orange liquid. A horizontal wooden brushstroke is positioned across the top of the hourglass.

KNOWYOURSELF.PK

DISCOVER YOURSELF

PERSONALITY PROFILE

**VALUES & PRIORITIES
OF ESTP**



Knowyourself.pk

VALUES & PRIORITIES OF ESTP

REALISTIC ADAPTERS in the world of material things, good-natured, easygoing: oriented to practical, firsthand experience; highly observant of details of things. Having Extraverted SENSING as their strongest mental process, they are at their best when free on impulses, or responding to concrete problems that need solving. They value:

- A life of outward, playful action in the moment
- Being a troubleshooter
- Finding ways to use the existing system
- Clear, concrete, exact facts
- Knowing the way mechanical things work
- Being direct, to the point
- Learning through spontaneous, hands-on action
- Practical action, more than words
- Plunging into new adventures
- Responding to practical needs as they arise
- Seeing the expedient thing and acting on it
- Pursuing immediately useful skills
- Finding fun in their work and sparking others to have fun
- Looking for efficient, least-effort solutions
- Being caught up in enthusiasms

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