

VALUES & PRIORITIES OF ESTJ



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Fact-minded practical ORGANIZERS; assertive, analytical, systematic; push to get things done, working smoothly and efficiently. Having Extraverted THINKING as their strongest mental process, they are at their best when they can take charge and set things in logical order. They value:

- Results; doing, acting
- Planned, organized work and play
- Common sense practicality
- Consistency; standard procedures
- Concrete, present-day usefulness
- Deciding quickly and logically
- Having things settled and closed
- Rules, objective standards, fairness by the rules
- Task-focused behavior
- Directness, tough-mindedness
- Orderliness; no loose ends
- Systematic structure; efficiency
- Categorizing aspects of their life
- Scheduling and monitoring
- Protecting what works

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